



# University System of Maryland Foundation, Inc. and Subsidiary

Consolidated Financial Statements and  
Supplementary Information  
Years Ended June 30, 2015 and 2014

**University System of  
Maryland Foundation, Inc. and  
Subsidiary**

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Consolidated Financial Statements and  
Supplementary Information  
Years Ended June 30, 2015 and 2014

# University System of Maryland Foundation, Inc. and Subsidiary

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Tel: 301-654-4900  
Fax: 301-654-3567  
www.bdo.com

7101 Wisconsin Ave, Suite 800  
Bethesda, MD 20814

## Independent Auditor's Report

To the Board of Directors of the  
University System of Maryland Foundation, Inc. and Subsidiary  
Adelphi, Maryland

We have audited the accompanying consolidated financial statements of the University System of Maryland Foundation, Inc. and Subsidiary (the Foundation), which comprise the consolidated statements of financial position as of June 30, 2015, and the related consolidated statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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*Opinion*

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University System of Maryland Foundation, Inc. and Subsidiary as of June 30, 2015, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

*Other Matter*

The 2014 consolidated financial statements of the Foundation were audited by other auditors, whose report dated September 16, 2014, expressed an unmodified opinion on those consolidated statements.

BDO USA, LLP

September 15, 2015

## Consolidated Financial Statements

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# University System of Maryland Foundation, Inc. and Subsidiary

## Consolidated Statements of Financial Position

<i>June 30, (in thousands)</i>	2015	2014
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ -	\$ 215
Accounts receivable	118	100
Receivable from investments sales	30	1,698
Prepaid investment purchase	-	20,000
Accrued interest receivable	1,153	1,367
Contributions receivable - current portion	4,696	3,641
Other current assets	680	364
<b>Total current assets</b>	<b>6,677</b>	<b>27,385</b>
<b>Investments</b>		
Endowment	246,894	220,025
Operating	55,794	55,551
Held for other foundations	873,103	849,110
<b>Total investments</b>	<b>1,175,791</b>	<b>1,124,686</b>
<b>Other assets</b>		
Contributions receivable - long term portion	10,533	3,627
Contributions receivable from remainder trusts	1,007	1,062
Angus breeding herd, trademark, logo, records, and data bank	2,187	2,119
Real and personal property, net	11,117	11,190
Other assets	432	423
<b>Total other assets</b>	<b>25,276</b>	<b>18,421</b>
<b>Total assets</b>	<b>\$ 1,207,744</b>	<b>\$ 1,170,492</b>
<b>Liabilities and Net Assets</b>		
<b>Current liabilities</b>		
Accounts payable and accrued expenses	\$ 3,055	\$ 2,563
Deferred income	3,320	2,678
<b>Total current liabilities</b>	<b>6,375</b>	<b>5,241</b>
<b>Other liabilities</b>		
Payables under split-interest agreements	3,372	3,647
Due to other foundations and affiliates	873,581	849,624
<b>Total other liabilities</b>	<b>876,953</b>	<b>853,271</b>
<b>Total liabilities</b>	<b>883,328</b>	<b>858,512</b>
<b>Commitments and contingencies</b>		
<b>Net assets</b>		
Unrestricted	64,837	67,719
Temporarily restricted	72,194	72,168
Permanently restricted	187,385	172,093
<b>Total net assets</b>	<b>324,416</b>	<b>311,980</b>
<b>Total liabilities and net assets</b>	<b>\$ 1,207,744</b>	<b>\$ 1,170,492</b>

*See accompanying notes to consolidated financial statements.*

# University System of Maryland Foundation, Inc. and Subsidiary

## Consolidated Statement of Activities and Changes in Net Assets

<i>Year ended June 30, 2015 (in thousands)</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenues</b>				
Contributions and grants	\$ 1,595	\$ 13,921	\$ 15,329	\$ 30,845
Investment income (loss)	730	2,377	(23)	3,084
Other program income	843	-	-	843
Courses and conferences	951	-	-	951
Sales and services	4,779	-	-	4,779
Change in value of split-interest agreements	-	(12)	(73)	(85)
Realized and unrealized gains on investments, net	1,141	6,124	77	7,342
Net assets released from restrictions	22,384	(22,384)	-	-
<b>Total revenues</b>	<b>32,423</b>	<b>26</b>	<b>15,310</b>	<b>47,759</b>
<b>Expenses</b>				
Program services				
Scholarship, faculty, and department support	25,051	-	-	25,051
<b>Total program services</b>	<b>25,051</b>	<b>-</b>	<b>-</b>	<b>25,051</b>
Supporting services				
General and administrative	6,320	-	-	6,320
Fundraising	3,927	-	-	3,927
<b>Total supporting services</b>	<b>10,247</b>	<b>-</b>	<b>-</b>	<b>10,247</b>
<b>Total expenses</b>	<b>35,298</b>	<b>-</b>	<b>-</b>	<b>35,298</b>
<b>Change in net assets before transfers</b>	<b>(2,875)</b>	<b>26</b>	<b>15,310</b>	<b>12,461</b>
Transfers to System affiliated Foundations	(7)	-	(18)	(25)
<b>Change in net assets</b>	<b>(2,882)</b>	<b>26</b>	<b>15,292</b>	<b>12,436</b>
<b>Net assets, beginning of year</b>	<b>67,719</b>	<b>72,168</b>	<b>172,093</b>	<b>311,980</b>
<b>Net assets, end of year</b>	<b>\$ 64,837</b>	<b>\$ 72,194</b>	<b>\$ 187,385</b>	<b>\$ 324,416</b>

*See accompanying notes to consolidated financial statements.*

# University System of Maryland Foundation, Inc. and Subsidiary

## Consolidated Statement of Activities and Changes in Net Assets

<i>Year ended June 30, 2014 (in thousands)</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenues</b>				
Contributions and grants	\$ 4,656	\$ 11,219	\$ 1,902	\$ 17,777
Investment income	988	2,902	-	3,890
Other program income	764	-	-	764
Courses and conferences	958	-	-	958
Sales and services	4,081	-	-	4,081
Change in value of split-interest agreements	-	178	(20)	158
Realized and unrealized gains on investments, net	5,952	9,725	10,558	26,235
Net assets released from restrictions	17,127	(17,127)	-	-
<b>Total revenues</b>	<b>34,526</b>	<b>6,897</b>	<b>12,440</b>	<b>53,863</b>
<b>Expenses</b>				
Program services				
Scholarship, faculty, and department support	21,503	-	-	21,503
<b>Total program services</b>	<b>21,503</b>	<b>-</b>	<b>-</b>	<b>21,503</b>
Supporting services				
General and administrative	5,227	-	-	5,227
Fundraising	2,792	-	-	2,792
<b>Total supporting services</b>	<b>8,019</b>	<b>-</b>	<b>-</b>	<b>8,019</b>
<b>Total expenses</b>	<b>29,522</b>	<b>-</b>	<b>-</b>	<b>29,522</b>
<b>Change in net assets before transfers</b>	<b>5,004</b>	<b>6,897</b>	<b>12,440</b>	<b>24,341</b>
Transfers to System affiliated Foundations	(16)	(65)	-	(81)
<b>Change in net assets</b>	<b>4,988</b>	<b>6,832</b>	<b>12,440</b>	<b>24,260</b>
<b>Net assets, beginning of year</b>	<b>62,731</b>	<b>65,336</b>	<b>159,653</b>	<b>287,720</b>
<b>Net assets, end of year</b>	<b>\$ 67,719</b>	<b>\$ 72,168</b>	<b>\$ 172,093</b>	<b>\$ 311,980</b>

*See accompanying notes to consolidated financial statements.*

# University System of Maryland Foundation, Inc. and Subsidiary

## Consolidated Statements of Cash Flows

<i>June 30, (in thousands)</i>	2015	2014
<b>Cash flows from operating activities</b>		
Change in net assets	\$ 12,436	\$ 24,260
<b>Adjustments to reconcile change in net assets to net cash provided by operating activities:</b>		
Net realized and unrealized gains on investments	(7,321)	(26,171)
Realized gains on investments for split interest agreements	(21)	(64)
Depreciation and amortization	208	315
Bad debt expense	672	632
Contributions restricted for long-term investment	(6,889)	(3,014)
<b>(Increase) decrease in assets:</b>		
Accounts receivable	(18)	(21)
Receivables from investments sales	1,668	68,665
Prepaid investment purchase	20,000	(20,000)
Accrued interest receivable	214	(1,107)
Contributions receivable	(8,633)	59
Other assets	(388)	(82)
Contributions receivable from remainder trusts	55	(6)
<b>Increase (decrease) in liabilities:</b>		
Accounts payable and accrued expenses	492	678
Deferred income	642	363
Payable for investment purchases	-	(69,179)
Payables under split-interest agreements	(275)	1
Due to other foundations and affiliates	23,957	128,781
<b>Net cash provided by operating activities</b>	<b>36,799</b>	<b>104,110</b>
<b>Cash flows from investing activities</b>		
Purchases of investments	(301,349)	(957,296)
Sales or distribution of investments	257,586	853,141
Change in cash surrender value of life insurance	(5)	(16)
Purchases of real and personal property	(135)	(2,872)
<b>Net cash used in investing activities</b>	<b>(43,903)</b>	<b>(107,043)</b>
<b>Cash flows from financing activities</b>		
Proceeds from contributions restricted for long-term investment	6,889	3,014
<b>Net cash provided by financing activities</b>	<b>6,889</b>	<b>3,014</b>
<b>(Decrease) increase in cash and cash equivalents</b>	<b>(215)</b>	<b>81</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>215</b>	<b>134</b>
<b>Cash and cash equivalents, end of year</b>	<b>\$ -</b>	<b>\$ 215</b>

*See accompanying notes to consolidated financial statements.*

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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### 1. Nature of Operations

The University System of Maryland Foundation, Inc. (the "Foundation" or "USMF", also known as The University of Maryland Foundation, Inc.), a separately incorporated independent Foundation, manages funds received for the benefit of the Institutions of the University System of Maryland ("USM"). The Foundation also offers the affiliated foundations associated with the Institutions of the USM and the Community Colleges in the State of Maryland the opportunity to invest their assets in the Foundation's endowment pool. The Foundation is organized to receive, hold, invest, manage, use, dispose of, and administer property of all kinds, whether given absolutely or in trust, or by way of agency or otherwise, for the benefit of the USM or for all of the education and support activities that may be conducted by the USM or the University of Maryland Medical System ("UMMS").

The Foundation is comprised of two separately accounted-for divisions: the University System of Maryland Foundation Funds and the Wye Herd, as well as a wholly owned subsidiary for-profit corporation, the USMF Corporation (refer to Note 13 for a discussion on the USMF Corporation).

### 2. Basis of Presentation and Summary of Significant Accounting Policies

#### *Basis of Consolidation and Presentation*

The consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting. As described in Note 1, the Foundation is comprised of two divisions as well as a wholly owned subsidiary. The consolidated financial statements include the accounts of these entities. All significant intercompany transactions and accounts are eliminated in consolidation.

The consolidated financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, "Not-for-Profit Entities". Under ASC 958, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### *Cash and Cash Equivalents*

Cash and short-term investments with maturities at dates of purchase of three months or less are classified as cash equivalents, except that any such investments purchased with funds held in trusts or by external endowment investment managers are classified with the deposits and investments, respectively. Cash equivalents include short-term U.S. Treasury securities and other short-term, highly liquid investments and are carried at cost, which approximates market value.

#### *Accounts Receivable*

Accounts receivable consist primarily of estate gifts. Accounts receivable are recorded net of any allowances. There are no allowances as of June 30, 2015 and 2014. The Foundation's policy is to write-off all receivables that are deemed to be uncollectible.

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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### *Contributions Receivable*

The contributions receivable balance is based on management's best estimate of the amounts expected to be collected. The amounts the Foundation will ultimately realize could differ from the amounts assumed in arriving at the present value. Amounts due are recorded at the net realizable value discounted using a rate of return that a market participant would expect to receive over the payment period at the date the pledge is received. There are no allowances as of June 30, 2015 and 2014. The Foundation's policy is to write-off all contributions receivable that are deemed to be uncollectible.

### *Investments*

Investments are stated at fair value. Unrealized and realized gains and losses are included in the consolidated statements of activities and changes in net assets.

Investments in publicly traded equity and debt securities are stated at quoted market values. For all of these investments, the Foundation has concluded that the net asset values reported by the individual fund managers approximates the fair value of the investments. Changes in fair values are reported as unrealized gains or losses in the accompanying consolidated statements of activities and changes in net assets.

Alternative investments may include absolute return funds, long/short equity hedge funds, private capital, and real estate and energy and natural resources funds for which there may be no ready market to determine fair value. For all of these investments, the Foundation has concluded that the net asset values reported by the individual fund managers approximate the fair value of the investments. These estimated values do not necessarily represent the amounts that will ultimately be realized upon the disposition of those assets, which may be materially higher or lower than values determined if a ready market for the securities existed.

### *Valuation of Investments*

The Foundation carries its investments at market value to the extent that market quotations are readily available and reliable. To the extent that market quotations are not available or are considered to be unreliable, fair value is estimated by the investment manager under the general oversight of the Board of Directors of the Foundation after consideration of factors considered to be relevant, including but not limited to, the type of investment, position size, marketability (or absence thereof), cost, restrictions on transfer, and available quotations of similar instruments. Due to the uncertainty inherent in the valuation process, such estimates of fair value may differ significantly from the values that would have been obtained had a ready market for the investments existed, and the differences could be material. Additionally, changes in the market environment and other events that may occur over the life of the investments may cause the gains or losses ultimately realized on these investments to be different than the valuations currently assigned. There is no single standard for determining fair value in good faith, as fair value depends upon circumstances of each individual case. In general, fair value is the amount that the Foundation might reasonably expect to receive upon the current sale of the investment in an arms-length transaction in the investment's principal market.

The change in net unrealized gains or losses on investment securities is reflected in the consolidated statements of activities and changes in net assets. All gains and losses arising from the sale, collection, or other disposition of investments are accounted for on a specific

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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identification basis calculated as of the transaction date. For endowment assets, which are all held in a pool, investment gains or losses are distributed monthly among the individual endowment accounts on the basis of the number of units of the pool held by each individual endowment account. If the donor document requires that unspent earnings be added back to the corpus, then losses below the cost basis of endowment assets shall first reduce permanently restricted net assets to the extent of accumulated unexpended earnings, then temporarily restricted net assets to the extent that donor-imposed temporary restrictions on net appreciation of the assets have not been met before the loss occurs with any remaining loss reducing unrestricted net assets.

See Note 3 for further details on valuation of investments.

### *Angus Breeding Herd, Trademark, Logo, Records, and Data Bank*

Management's policy for accounting for the Angus breeding herd, trademark, logo, records, and data bank is to combine these asset groups and value them as a single group rather than individually, due to the relationship of each one to the others. These assets are related to the Wye Herd, (a cattle and research facility noted in Note 1).

### *Real and Personal Property*

Real and personal property is carried at cost. The Foundation's policy is to charge all additions over \$1,000 (in dollars) to the asset account, but to charge the cost of repairs, maintenance and minor betterments to operations in the year in which the cost is incurred. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets which are five years. Depreciation expense totaled \$0.2 million and \$0.3 million for the years ended June 30, 2015 and 2014, respectively. Asset and accumulated depreciation accounts are relieved when an asset is sold or otherwise disposed. Accumulated depreciation totaled \$2.2 million and \$2.1 million for the years ended June 30, 2015 and 2014, respectively. All artwork and land given to the Foundation are annually reviewed to determine if there is any impairment and to determine that the asset's book value is still reasonable given these assets are not depreciated.

### *Contributions of Real and Personal Property*

The Foundation receives various contributions of non-cash items. It is the Foundation's policy to record those assets not intended for sale at fair market value at the date of the gift. These assets are held for investment purposes and are not depreciated.

### *Due to Other Foundations and Affiliates*

Due to other foundations and affiliates consists of funds invested by the Foundation on behalf of other foundations and the annuities and trusts administered for other foundations. These funds are recorded on a per unit basis and managed with funds of the Foundation. The Foundation assesses the affiliated foundations an annual management fee which is comprised of a separate investment services fee and an administrative fee. The fees are assessed in relation to the individual management contracts each affiliated foundation has with the Foundation and are based on the fair value of endowment and operating funds administered. The Foundation also assesses an annual management fee of 1% on the annuities and trusts. Such management fees totaled \$2.6 million and \$2.2 million for the years ended June 30, 2015 and 2014, respectively,

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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and are included in sales and services in the consolidated statements of activities and changes in net assets.

Foundation management, based on other foundations and affiliates requests, designates investments from all net asset classes into operating and endowment categories. Administrative fees are charged by the Foundation to cover operating expenses, depending on the type of investment portfolio into which the asset is placed. The fees assessed by the Foundation are for expenses related to the operation of the Foundation such as management of the endowment, audit, and accounting functions and development as needed to assist USM institutions. Professional investment fees are paid to the investment managers prior to the distribution of income.

The amounts due to other foundations and affiliates at June 30, 2015 and 2014, were as follows (in thousands):

	2015	2014
Allegany College of Maryland Foundation	\$ 10,276	\$ 10,036
Alumni Association International	4,487	4,471
Bowie State University Foundation	6,158	6,282
Community College of Baltimore County	7,614	7,091
Coppin State College Development Foundation, Inc.	8,862	8,635
Frederick Community College Foundation	12,089	11,754
Frostburg State University Foundation	18,519	17,386
Hagerstown Community College Foundation	8,489	8,175
Howard Community College Foundation	7,213	6,890
M Club	2,230	2,208
Towson University Foundation	7,547	7,293
UMB Foundation	206,698	194,825
UMCP Foundation	310,661	300,984
University of Baltimore Foundation	3,754	3,629
University System of Maryland	258,984	259,965
Total	\$ 873,581	\$ 849,624

### *Classification of Net Assets*

The Foundation's net assets have been grouped into the following three classes:

#### *Unrestricted Net Assets*

Unrestricted net assets generally result from revenues derived from providing services and receiving unrestricted contributions, less expenses incurred in providing services, raising contributions, and performing administrative functions.

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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### *Temporarily Restricted Net Assets*

Temporarily restricted net assets generally result from contributions and other inflows of assets, the use of which is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Foundation pursuant to those stipulations.

### *Permanently Restricted Net Assets*

Permanently restricted net assets generally result from contributions and other inflows of assets, which cannot be used by the Foundation. Income from these assets can be unrestricted or restricted based on donor stipulation.

Unrealized and realized gains and losses, dividends, and interest from investing in income-producing assets may be included in any of these net asset classifications depending on donor restrictions.

### *Contributions and Grants*

The Foundation reports gifts of cash and other assets as restricted support held in separate accounts if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished in subsequent reporting periods, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities and changes in net assets as net assets released from restrictions. Contributions for which donors have stipulated restrictions, but which are met within the same reporting period, are reported as unrestricted support.

The Foundation reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used are reported as restricted support.

Unconditional promises to give with payments due in future periods are reported as temporarily or permanently restricted support. Amounts outstanding are recorded at the net realizable value discounted based on the period of future payment, using a rate of return that a market participant would expect to receive at the date the pledge is received.

### *Split-Interest Agreements*

The Foundation also receives contributions in the form of charitable gift annuities and charitable remainder unitrusts, for which the Foundation acts as trustee and holds the assets. When the trust's obligations to all beneficiaries expire, the remaining assets will revert to the Foundation to be used according to the donor's wishes.

The Foundation recognizes the estimated fair value of these agreements as contributions receivable and revenue from those trusts where the Foundation is not trustee. Where the Foundation is the trustee, the estimated fair value is recognized as an asset and as contribution revenue. The fair value is based on the present value of estimated future distributions to be paid over the expected term of the trust agreements.

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## Notes to Consolidated Financial Statements

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Amortization of the related discount and revaluation of expected cash flows are recognized as changes in the value of split-interest agreements in the year in which they occur.

The Foundation recognizes a liability for the portion of the proceeds under the split-interest agreements to be paid to the beneficiary under the terms of the agreements. The estimated annuity liabilities expected terms are based on the Internal Revenue Service (IRS) actuarial tables. The discount rates used to compute the present value of these receivables are the original discount rates used at the time of the gift under the Internal Revenue Code (IRC) Section 7520 and range from 0.3% to 10.6%.

### *Realized and Unrealized Gains/Losses*

The Foundation reports realized and unrealized gains (losses) net of investment manager fees. The following schedule reflects the gains and fees for the years ending June 30, 2015 and 2014 which does not include \$16.1 million and \$19.2 million in fees paid to the investment managers relating to investments held for other foundations for fiscal years ending June 30, 2015 and 2014, respectively. See section "Due to Other Foundations and Affiliates" for more information.

<i>2015</i> <i>(in thousands)</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Realized and unrealized gains (losses) on investments, gross of fees	\$ 1,553	\$ 6,623	\$ 4,549	\$ 12,725
Investment fees, not including those relating to managed funds which are included in permanently restricted	(412)	(499)	(4,472)	(5,383)
Realized and unrealized gains (losses) on investments, net of fees as recorded in the consolidated statements of activities and changes in net assets	\$ 1,141	\$ 6,124	\$ 77	\$ 7,342

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

<i>2014</i> <i>(in thousands)</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Realized and unrealized gains (losses) on investments, gross of fees	\$ 6,578	\$ 10,309	\$ 15,888	\$ 32,775
Investment fees, not including those relating to managed funds which are included in permanently restricted	(626)	(584)	(5,330)	(6,540)
Realized and unrealized gains (losses) on investments, net of fees as recorded in the consolidated statements of activities and changes in net assets	\$ 5,952	\$ 9,725	\$ 10,558	\$ 26,235

### *Expenses*

The Foundation expends certain funds considered as general and administrative in nature. These funds are either on behalf of a USM institution or UMMS, a department activity, or for the Foundation's business operations and have been classified as such. Fundraising expenses in the consolidated statements of activities and changes in net assets include approximately \$1.2 million and \$0.8 million for the years ended June 30, 2015 and 2014, respectively, expended on behalf of USM institutions.

### *Estimates*

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant items subject to such estimates and assumptions include the fair value of non-traditional investments and the net realizable value of the accounts and contributions receivable. Actual results could differ from those estimates.

### *Income Taxes*

The Foundation is organized and operated exclusively for charitable and educational purposes within the meaning of the provisions of Section 501(c)(3) of the Internal Revenue Code. The Foundation had no material unrelated business income for the years ended June 30, 2015 and 2014, therefore, no provision for income taxes had been made.

Income taxes are accounted for under the asset and liability method in accordance with Accounting for Income Taxes standards issued by the FASB. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted statutory tax rates to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

For the years ended June 30, 2015 and 2014, the USMF Corporation generated an immaterial amount of taxable income. For the years ended June 30, 2015 and 2014, no provision was recorded due to the recognition of net operating loss carryforwards not previously benefitted. For the years ended June 30, 2015 and 2014, no income tax benefit was recorded due to the uncertainty of realization of the net operating loss carryforward and any future benefit realized is considered immaterial to the consolidated financial statements.

Authoritative guidance on accounting for uncertainty in income taxes defines the threshold for recognizing tax return positions in the financial statements as “more likely than not” that the position is sustainable, based on its technical merits, and also provides guidance on the measurement, classification and disclosure of tax return positions in the financial statements. No asset or liability has been recorded as of June 30, 2015 and 2014 for uncertain tax positions. The Foundation is no longer subject to U.S. federal or state examinations by tax authorities for years before fiscal year ended June 30, 2012.

### *Recent Accounting Pronouncements*

In May 2014, and subsequently amended, the FASB issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (ASU 2014-09), which establishes a comprehensive revenue recognition standard in U.S. GAAP for virtually all industries, including those that previously followed industry-specific guidance. For non-public entities, the new standards are effective for annual periods beginning after December 15, 2018. The Foundation is currently evaluating the effect the provisions of ASU 2014-09 will have on the consolidated financial statements.

In August 2014, the FASB issued ASU 2014-15, *Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosures of Uncertainties about an Entity's Ability to Continue as a Going Concern*. The update provides guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern. The update also provides related disclosures. The guidance is effective for annual periods ending after December 15, 2016. Presently the Foundation does not anticipate that the adoption of this update will have a material effect on the Foundation's consolidated financial statements.

In May 2015, the FASB issued ASU 2015-07, *Fair Value Measurement: Disclosures for Investments in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent)*. The amendments in ASU 2015-07 remove the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the net asset value per share practical expedient. The ASU will be effective for periods beginning after December 15, 2015.

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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### 3. Fair Value Measurements

FASB ASC 820, *Fair Value Measurement* (ASC 820) defines fair value, requires disclosures about fair value measurements, and establishes a three-level hierarchy for fair value measurements based on the inputs to the valuations of an asset or liability at the measurement date. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The following three-level hierarchy classifies the inputs used to determine fair value:

Level 1 - Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments included in this category included listed equities and listed mutual funds.

Level 2 - Pricing inputs include market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, provided by multiple, independent sources that are actively involved in the relevant market. Investments which are generally included in this category include less liquid and restricted equity securities and fixed income securities.

Level 3 - Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant judgment or estimation. Investments that are included in this category generally include investments in private equity and investment funds as well as off-shore hedge funds.

An investment's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment on the part of the Foundation. The categorization of an investment within the hierarchy is based upon the pricing transparency of the investment and does not necessarily correspond to the perceived risk of that investment.

Some of the Foundation's investments may be illiquid and the Foundation may not be able to vary the portfolio in response to changes in economic and other conditions. Some of the investments that are purchased and sold are traded in private, unregistered transactions and are therefore subject to restrictions on resale or otherwise have no established trading market. In addition, if the Foundation is required to liquidate all or a portion of its portfolio quickly, the Foundation may realize significantly less than the value at which it previously recorded those investments.

The following tables present the financial investments held by Funds in which USMF invests. The following investments are carried at fair value as of June 30, 2015 and 2014, by the fair value hierarchy defined above (in thousands):

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

	June 30, 2015			Total Fair Value
	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Money-market funds and short-term investments <sup>(1)</sup>	\$ 42,650	\$ -	\$ -	\$ 42,650
Corporate and municipal bonds <sup>(2)</sup>	-	13,023	-	13,023
Equities and mutual funds <sup>(3)</sup>	219,553	-	-	219,553
U.S. Treasury notes and bonds <sup>(2)</sup>	-	5,320	-	5,320
U.S. Agency Securities <sup>(2)</sup>	-	867	-	867
Collateralized mortgage obligations/assets and mortgage backed securities <sup>(2)</sup>	-	-	-	-
Absolute return <sup>(4)</sup>	-	-	288,349	288,349
Long/short equity hedge funds <sup>(5)</sup>	-	-	319,943	319,943
Private capital <sup>(6)</sup>	-	-	121,261	121,261
Real estate and energy and natural resources <sup>(6)</sup>	-	-	164,825	164,825
<b>Total</b>	<b>\$ 262,203</b>	<b>\$ 19,210</b>	<b>\$ 894,378</b>	<b>\$ 1,175,791</b>

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

	June 30, 2014			Total Fair Value
	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Money-market funds and short-term investments <sup>(1)</sup>	\$ 29,845	\$ -	\$ -	\$ 29,845
Corporate and municipal bonds <sup>(2)</sup>	-	29,266	-	29,266
Equities and mutual funds <sup>(3)</sup>	193,997	-	-	193,997
U.S. Treasury notes and bonds <sup>(2)</sup>	-	5,944	-	5,944
U.S. Agency Securities <sup>(2)</sup>	-	74	-	74
Collateralized mortgage obligations/assets and mortgage backed securities <sup>(2)</sup>	-	495	-	495
Absolute return <sup>(4)</sup>	-	-	300,347	300,347
Long/short equity hedge funds <sup>(5)</sup>	-	-	305,048	305,048
Private capital <sup>(6)</sup>	-	-	100,317	100,317
Real estate and energy and natural resources <sup>(6)</sup>	-	-	159,353	159,353
<b>Total</b>	<b>\$ 223,842</b>	<b>\$ 35,779</b>	<b>\$ 865,065</b>	<b>\$ 1,124,686</b>

There were no transfers of assets between Level 1, 2 or 3 classification for the years ended June 30, 2015 and 2014.

1. USMF invests in money-market funds and short-term investments, including amounts invested in accounts with depository institutions and managed accounts which are readily convertible to known amounts of cash. The Foundation invests in money-market and short-term investments to maintain liquidity for spending needs and unfunded commitment liabilities. Total deposits maintained at these institutions at times exceed the amount insured by federal agencies and therefore, bear a risk of loss. The Foundation has not experienced such losses on these funds. USMF has classified these investments as Level 1. Valuation is based on quoted market prices.
2. USMF invests in corporate and municipal bonds, U.S Treasury notes and bonds, U.S Agency securities, and collateralized mortgage obligations/assets and mortgage backed securities through managed accounts. Fair value, liquidity, and related income of these securities are sensitive to changes in economic conditions, including real estate value, delinquencies and/or defaults, and may be adversely affected by shifts in the market's perception of the issuers and changes in interest rates and credit downgrades. The Foundation invests in these assets to protect investment return in the event of sudden interest rate changes as well as to maintain liquidity for spending needs and unfunded commitment liabilities. USMF has classified these investments as Level 2. Valuation is based on similar asset values in active markets.

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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3. USMF invests directly in common stock, preferred stock and mutual funds. In general, equity securities and mutual funds traded on national securities exchanges are valued at the last quoted sales price, except securities traded on the Nasdaq Stock Market, Inc. ("NASDAQ"), which are valued in accordance with the NASDAQ Official Closing Price. The Foundation invests in equity securities to gain exposure to the overall direction of global equity markets. The underlying securities within the account have quoted prices available in active markets and have no redemption restrictions and therefore, USMF has classified these investments as Level 1.
4. Absolute return investments track the purchase and sale of shares in companies that are the subject of publicly announced transactions, including corporate combinations (for cash or exchange of shares), tender offers, restructurings, liquidations, bankruptcies, capitalizations and deals in distressed securities, which are discounted securities of a company in financial distress or bankruptcy. The fair value of these investments has been estimated using the net asset value (NAV) per share of the investments. The majority of these investments can be redeemed within one year. The remainder of these investments have liquidity provisions that extend past one year. The notice period for redemption of investments ranges from one month to six months. There are no outstanding unfunded commitments to this asset category. USMF has classified these investments as Level 3
5. Long/short strategies take long and short positions in publicly traded equity securities in an effort to achieve attractive returns with moderate risk. Also included in these categories are off-shore investment vehicles. Also, early withdrawal carries a penalty. Therefore, even though the underlying assets in some of the vehicles are readily saleable in the open market, the Foundation does not have the ability and, therefore, has classified investments in those vehicles as Level 3. The fair value of these investments has been estimated using the net asset value per share of the investments. The majority of these investments can be redeemed within one year. The remainder of these investments has liquidity provisions that extend past one year. Notice period for redemption ranges from one month to six months. There are no outstanding commitments to this asset category.
6. Private capital consists of private equity and venture capital investments. Private equity investments represent purchases of all or a portion of the equity interest in a company and the arrangement allows the purchasing group to take control. Venture capital investments are made in non-marketable securities of new companies or companies considered to be in the early stages of growth. Real estate and energy and natural resources investments include investments in partnerships where the underlying investment is real estate or related to the energy sector. Investments in private capital and real estate and energy and natural resources are presented at fair value as approved by the Foundation's management based, in part, on information and valuations provided by the general partner of the partnerships or investment manager. The general partner or investment manager generally values their investments at fair value. Securities with no readily available market are initially valued at cost, with subsequent adjustment to values which reflect either the basis of meaningful third party transactions in the private market or the fair value deemed appropriate by the Foundation's management. In such instances, consideration is also given to the financial condition and operating results of the issuer, the amount that the investment company/fund can reasonably expect to realize upon the sale of the securities, and any other factors deemed relevant. Such value represents the Foundation's proportionate share of the capital in the investment company/fund. Accordingly, the value of the investment is generally increased by additional contributions and the share of net earnings from the investments and decreased by

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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distributions from the partnerships and the partner's share of net losses. These investments have been labeled as Level 3 based on their lock up periods and the transparency of their assets. Redemption of these investments is left to the discretion of the general partner/manager of the funds. Distributions from each fund will be received as the underlying investments are liquidated. As of June 30, 2015 unfunded commitments within the private capital category and the real estate and energy and natural resources category equal approximately \$297 million and \$197 million, respectively.

The fair values of Level 3 investments have been estimated by management based on all available data, including information provided by third-party pricing vendors, fund managers, custodian and general partners. The valuations of alternative investments are classified as Level 3 due to the use of unobservable inputs in their year-end fair value measurement. Unobservable inputs include 1) use of NAV as a practical expedient for alternative investment vehicles that are private, 2) capital account activity during the gap period of the most recent investor statement and the Foundation's year-end, and 3) known performance adjustments for alternative investments that hold securities with observable fair valuations. There were no changes in valuation methodologies as of June 30, 2015 and 2014.

Alternative investments are recorded at fair value based on NAV as a practical expedient provided by the respective general partner or fund administrator of the individual alternative investment funds. Due to the limited availability of valuation data as of the Foundation's year-end, management utilizes the most recent NAV which may be on a month to quarter lag. Management adjusts the net asset value to be more representative of the year-end fair value by including capital contributions, and redemptions or returns of capital during the gap period. Net capital activity during the gap periods increased management's estimates \$11.0 million and \$23.0 million for years ended June 30, 2015 and 2014. Management will also adjust for known performance adjustments for alternative investments that hold publicly traded securities. Performance adjustments ranged from -4% to 3.25% for those investments on a one month lag. No performance adjustments are made to investments on a quarter lag given the unobservability of investment performance at the time of report issuance.

The Foundation believes the carrying value of alternative investments in the consolidated statements of financial position is a reasonable estimate of its ownership interest in the alternative investment funds. As part of the Foundation's overall valuation process, management evaluates these third-party methodologies to ensure that they are representative of exit prices in the security's principal markets. Management performs a retroactive review of its fair value estimates by comparing to actual year-end statements received subsequent to year-end.

These valuation methods may produce a fair value estimate that may not be reflective of future fair values. Furthermore, while the Foundation believes that its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value could result in a materially different estimate of fair value at the reporting date. The Foundation's alternative investments are held with sophisticated investment managers who received audited financial statements during the year that aid in management's ability to approximate fair value.

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

The following table is a roll forward of the consolidated statements of financial position amounts for financial instruments classified by the Foundation within Level 3 of the fair value hierarchy as defined above (in thousands):

	Significant Unobservable Inputs (Level 3)
<b>Fair value recorded at June 30, 2013</b>	<b>\$ 709,089</b>
Realized and unrealized gains, net	69,221
Purchase of portfolio investments	348,176
Proceeds from sale or distribution of investments	(261,421)
<b>Fair value recorded at June 30, 2014</b>	<b>865,065</b>
Realized and unrealized gains, net	13,090
Purchase of portfolio investments	152,986
Proceeds from sale or distribution of investments	(136,763)
<b>Fair value recorded at June 30, 2015</b>	<b>\$ 894,378</b>

Realized and unrealized gains recorded for Level 3 investments are included in "realized and unrealized gains on investments, net" on the consolidated statements of activities and changes in net assets. Total change in unrealized gains for Level 3 investments were \$4.7 million and \$7.8 million for the periods ending June 30, 2015 and 2014, respectively.

### *Fair value and cost of investments*

The fair value and cost of investments held by Funds in which USMF invests at June 30 were as follows (in thousands):

	2015		2014	
	Fair Value	Cost	Fair Value	Cost
Money-market funds and short-term investments	\$ 42,650	\$ 42,650	\$ 29,845	\$ 29,845
Corporate and municipal bonds	13,023	13,023	29,266	29,074
Equities and mutual funds	219,553	202,170	193,997	175,714
U.S. Treasury notes and bonds	5,320	5,364	5,944	6,002
U.S. Agency Securities	867	865	74	68
Collateralized mortgage obligations/asset and mortgage backed securities	-	-	495	492
Absolute return	288,349	202,256	300,347	226,919
Long/short equity hedge funds	319,943	226,300	305,048	239,684
Private capital	121,261	103,054	100,317	83,466
Real estate and energy and natural resources	164,825	230,558	159,353	191,741
	<b>\$ 1,175,791</b>	<b>\$ 1,026,447</b>	<b>\$ 1,124,686</b>	<b>\$ 983,005</b>

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

Of the fair value of \$1.2 billion and \$1.1 billion at June 30, 2015 and 2014, \$985.1 million and \$940.2 million, respectively, is invested in the endowment pool and \$189.9 million and \$180.8 million, respectively, is invested in the operating portfolio. There are \$1.0 million and \$4.0 million in investments not invested with the pools at June 30, 2015 and 2014, respectively.

The Foundation committed \$816.0 million and \$660.0 million to private capital, real estate, and energy and natural resource partnerships as of June 30, 2015 and 2014, respectively, of which \$519.0 million and \$463.0 million has been called as of June 30, 2015 and 2014, respectively. These commitments are to be funded through transfers from other level 3 investments and new cash.

### 4. Concentration of Credit Risk

The Foundation maintains cash in bank accounts in amounts that may exceed Federally insured limits at times. The Foundation has not experienced any losses in these accounts in the past and believes that it is not exposed to significant credit risks because the accounts are deposited with major financial institutions.

### 5. Contributions Receivable

As of June 30, 2015 and 2014, the Foundation's contributors had unconditionally promised to give approximately \$16.4 million and \$7.7 million, respectively.

Promised contributions are due as follows at June 30 (in thousands):

	2015	2014
Contribution receivable	\$ 16,394	\$ 7,690
Less: unamortized discount	(1,165)	(422)
Net contributions receivable	\$ 15,229	\$ 7,268
Amounts due in:		
	2015	2014
Within one year	\$ 4,696	\$ 3,641
One to five years	10,080	4,049
More than five years	1,618	-
Total	\$ 16,394	\$ 7,690

The discount rates used to calculate the present value component are as follows:

	1-5 Years	5 Plus Years
2015	3.25%	3.25%
2014	3.25%	3.25%

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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Contributions receivable from remainder trusts are trusts where the Foundation is not the trustee, but an irrevocable beneficiary. These trusts are valued at approximately \$1.0 million and \$1.1 million at June 30, 2015 and 2014, respectively. The difference between the fair value of contributions receivable and the carrying value is deemed to be immaterial for financial statement purposes.

### 6. Conditional Promises to Give and Intentions

To the extent the following items are conditional promises to give, they are not recorded in the Foundation's financial statements.

#### *Life Insurance Policies*

The Foundation has been named as the beneficiary of various life insurance policies. These policies had face amounts of approximately \$2.0 million at both June 30, 2015 and 2014. In addition, the Foundation is owner and beneficiary of policies with face amounts of \$755,000 (in dollars) and \$756,000 (in dollars) and cash surrender values of approximately \$249,000 (in dollars) and \$243,000 (in dollars) at June 30, 2015 and 2014, respectively, and are included in other assets in the consolidated statements of financial position.

#### *Bequests and Intentions (Unaudited)*

Contributors have informed the Foundation of intentions to give approximately \$15.8 million at June 30, 2015 and 2014. These intentions relate primarily to bequests and revocable trusts, which at the contributor's discretion may be changed and/or amended.

### 7. Endowments

The Foundation's endowment consists of approximately 1,562 individual accounts established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowment funds. The net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

The Board of Directors has interpreted the Maryland Uniform Prudent Management of Institutional Funds Act (MUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with MUPMIFA. The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowments funds:

1. The duration and preservation of the endowment fund
2. The purposes of the Institution and the endowment fund

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

3. The general economic conditions
4. The possible effect of inflation or deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the Institution
7. The investment policies of the Foundation

Endowment net asset composition by type of fund as of June 30 is noted below (in thousands):

<i>2015</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-Restricted Endowment Funds	\$ 13,257	\$ 19,431	\$ 187,385	\$ 220,073
Board-Designated Endowment Funds	6,264	2,008	-	8,272
	\$ 19,521	\$ 21,439	\$ 187,385	\$ 228,345

<i>2014</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-Restricted Endowment Funds	\$ 13,277	\$ 18,590	\$ 172,093	\$ 203,960
Board-Designated Endowment Funds	6,250	1,983	-	8,233
	\$ 19,527	\$ 20,573	\$ 172,093	\$ 212,193

Changes in endowment net assets for the years ended June 30 (in thousands):

<i>2015</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of the year	\$ 19,527	\$ 20,573	\$ 172,093	\$ 212,193
Investment return				
Investment income	252	223	(96)	379
Net appreciation (realized and unrealized)	579	584	77	1,240
Total investment return	831	807	(19)	1,619
Contributions	96	1,326	15,329	16,751
Appropriation of endowment assets for expenditure	(926)	(1,267)	-	(2,193)
Transfers to System affiliated Foundations	(7)	-	(18)	(25)
Endowment net assets, end of year	\$ 19,521	\$ 21,439	\$ 187,385	\$ 228,345

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

<i>2014</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of the year	\$ 18,360	\$ 18,554	\$ 159,653	\$ 196,567
Investment return				
Investment income	313	265	(20)	558
Net appreciation (realized and unrealized)	2,983	1,912	10,558	15,453
Total investment return	3,296	2,177	10,538	16,011
Contributions	204	349	1,902	2,455
Appropriation of endowment assets for expenditure	(2,317)	(442)	-	(2,759)
Transfers to System affiliated Foundations	(16)	(65)	-	(81)
Endowment net assets, end of year	\$ 19,527	\$ 20,573	\$172,093	\$ 212,193

### *Permanently Restricted Net Assets - Endowment Funds*

The portion of perpetual endowment funds that is required to be retained permanently either by explicit donor stipulation or by MUPMIFA as of June 30 (in thousands):

	2015	2014
Academic programs	\$ 35,223	\$ 28,951
Student support	104,593	96,356
University advancement	629	526
Research	2,414	2,417
Faculty support	44,526	43,843
Total	\$ 187,385	\$ 172,093

### *Temporarily Restricted Net Assets - Endowment Funds*

The portion of temporarily restricted net assets related to the endowment funds as of June 30 (in thousands):

	2015	2014
Academic programs	\$ 6,844	\$ 5,959
Student support	12,541	12,510
Research	516	515
Faculty support	1,538	1,589
Total	\$ 21,439	\$ 20,573

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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### *Endowment Funds with Deficits*

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or MUPMIFA requires the Foundation to retain as a fund of perpetual duration. When donor endowment deficits exist, they are classified as a reduction of unrestricted net assets. In accordance with generally accepted accounting principles, deficits of this nature that are reported in unrestricted net assets were approximately \$0.1 million as of June 30, 2015 and 2014. These deficits resulted from unfavorable market fluctuations that occurred after the investment of new permanently restricted contributions and continued appropriation for certain programs that was deemed prudent by the Board. Future market gains will be used to restore this deficiency in unrestricted net assets before any net appreciation above the historical cost value of such funds increases temporarily restricted net assets.

### *Return and Risk Return Objectives*

USMF has adopted investment and spending policies for the Endowment that seek to provide a steady and sustainable distribution of funds to support operations at its various institutions. The Investment Committee governs according to fundamental investment principles, approved by the Investment Committee and USMF Board of Directors, with the objective of achieving superior risk-adjusted returns in order to grow the corpus of the capital base and provide capital for spending distributions for constituents. Specifically, the goal of the Endowment is to achieve returns in excess of inflation plus spending plus fees. Within the context of risk-taking, specific risk metrics are outlined for Staff and the Investment Committee to reassess the portfolio's positioning if these levels are breached.

### *Strategies Employed for Achieving Objectives*

To satisfy its objectives, USMF employs a diversified asset allocation that allows for investment in public risk assets (liquid investments), private risk assets (illiquid portion of the portfolio), and safe assets (cash and U.S. Government securities). In addition, on an as needed basis to further protect capital, assets may be allocated to the portfolio overlay class (liquid, exchange traded instruments that aim to hedge against undesired risks). The asset allocation target ranges inclusive of these securities as of June 30, 2015 is as follows:

Asset Class	Policy Target	Minimum	Maximum
Safe Assets	5%	0%	25%
Portfolio Overlay	0%	0%	5%
Public Risk Assets	60%	45%	75%
Private Risk Assets	35%	20%	40%

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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The Endowment Portfolio is constructed based on the following principles:

1. **Allocation:** The overall goal of the Investment Committee in establishing the asset class ranges is to create balance across the portfolio between sources of return, liquidity timeliness, and types of risk. The purpose and definition of each asset class and sub-class is as follows:
  - a) **Safe Assets** are defined as investments with little-to-no principal risk. These assets are U.S. Government securities and cash. This portion of the portfolio is in place to provide capital preservation and stability during volatile periods as well as facilitate spending and capital call requirements. Maintaining safe assets minimizes the risk of becoming forced sellers of assets during moments of market stress.
  - b) The **Portfolio Overlay** is another line of defense for capital preservation. Allocation towards this asset class will be infrequent and in line with protecting the entire portfolio from unwanted risks and market shocks. This is achieved through a number of liquid, exchange traded instruments that aim to hedge against undesired risks. The target allocation is set to zero percent because allocating capital to this asset class will only be on an as needed, opportunistic basis.
  - c) **Public Risk Assets** define the liquid investments. These investments are traded in liquid markets/exchanges. This allocation has been parsed into four sub-asset classes which further define the portfolio's risk.
    - i. The **Public Equity** allocation is the primary growth driver of the portfolio. In it are investments in either liquid index securities and/or investment managers who invest with companies or in markets with great prospects, while taking positions against (a.k.a., short shorting) those that have deteriorating fundamentals and/or are in declining industries.
    - ii. **Public Credit** investments provide a differentiated source of return from the overall equity markets and diversify our public market risk. These are investments with managers that invest in corporate, sovereign, and structured credit.
    - iii. **Real Return** represents a hedge against inflation, so as to preserve the endowment's corpus. This allocation includes investments in commodities (either through derivatives and/or their physical assets), REITs, and occasionally equities that are tied to natural resource companies. Historically, these investments have maintained high correlations to levels of inflation.
    - iv. The **Pure Alpha** portion of the portfolio invests with niche investment managers that provide idiosyncratic sources of investment return. These investment strategies cannot be replicated in an index, nor does their performance track to an index. Examples of these strategies are global macro managers who make calls on the direction of economic events through fundamental analysis, event driven managers that analyze corporate events and take positions based on probable outcomes, and insurance-linked securities that have zero correlation to equity markets (and are dependent on outside factors such as weather and/or natural disasters).
  - d) **Private Risk Assets** are the illiquid portion of the portfolio, serving as the primary return enhancement over broad public equity markets. Because of the long-term nature of the endowment's capital, the portfolio can hold illiquid investments that may take years for

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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profit realization. While the use of capital is sacrificed during this timeframe, these investments are held to higher hurdles of performance, as they are expected to earn a significant return premium over public market equivalent investments. These investments are further defined into four sub-asset classes, as described below:

- i. **Private Equity** transactions take ownership in companies across the spectrum of their life cycles. These transactions are structured in several forms, such as:
  1. *Leveraged Buyouts* use debt and equity to purchase a company, enhance its operations and/or balance sheet, and then position the company for sale to another buyer or into public equity markets. Typically, these companies are more mature or established.
  2. *Growth Equity* is capital provided to companies allowing them to expand their operations into new products or markets in exchange for an ownership stake. These companies typically are young in their overall life cycle, though have proven products and/or services. In some cases, these companies are already yielding profits.
  3. *Venture Capital*, notably the riskiest form of Private Equity, invests in companies at the very start of their life cycle. There are typically significant technological and operational risks associated with Venture Capital investments; however, the reward potential is quite high for the investments that succeed.

In terms of the liquidity profile (or the time it takes to receive capital back plus, hopefully, a profit), *Leveraged Buyouts* have the shortest time period, lasting anywhere from one to five years. *Growth Equity* is on a slightly longer time horizon, while *Venture Capital* investments can take up to a decade to come to fruition, and are in many cases the longest to materialize.

Regarding the return and risk profiles, the expected returns of each investment strategy are typically tied to its time horizon. Thus, investors, in general, expect to earn their highest returns in Venture Capital investments. However, those investments typically exhibit the largest levels of risk relative to the other Private Equity strategies.

- ii. **Private Credit** investments also have a number of different types of strategies:
  1. *Distressed Investments* have managers buying debt at significant discounts to par, improving the business through financial and operational means, and then facilitating a sale through a number of different avenues. This strategy is less dependent on income generation as it is on improving the company's overall health and attractiveness to capital markets.
  2. *Lending* investments involves investment in managers that supply private market loans to companies that cannot tap into traditional means for financing. These investments are with managers that supply this funding to companies that have the ability to repay the loan, but with higher interest payments. The income generated from these larger coupon rates is higher than liquid market equivalents, and drives the majority of returns in this strategy.

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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3. *Private Natural Resources & Infrastructure* is another component of the portfolio's hedge against inflation, although it is significantly less liquid than public market commodities investing. Investments are across the spectrum of natural resources related transactions, which may include oil and gas fields, power transmission and distribution mechanisms, and/or the infrastructure related to these activities. Selectively, investments may include long-term infrastructure transactions, which have a direct correlation with inflation.
  4. *Private Real Estate* investing opportunities are broad as it can include income generating property ownership to the complete rehabilitation of a neglected asset, and many forms in between. There is an inflation-sensitive component to real estate investing, and also an economic-centric driver of return. Investments are from a diversified portfolio of various geographies and property types to mitigate risks specific to a local economy or demand for a certain type of asset. Additionally, investments may be in partnerships that are either dependent on income generation or property repositioning in order to generate attractive returns.
2. **Diversification:** By allocating funds to asset classes whose returns are not highly correlated over time, the Investment Committee aims to mitigate some of the volatility inherent in equities and thereby provide greater stability in spending distributions than might be possible with a more concentrated portfolio. Although such diversification means the endowment may not reap all of the benefits of equity bull markets, it will also avoid the full brunt of bear markets. No more than 5% of the endowment fund's assets may be invested in one fund and no more than 10% of the endowment fund's assets may be invested in one manager. The Investment Committee, however, may make an exception in special circumstances.
  3. **Rebalancing:** In order to reap the benefits of diversification, portfolio holdings will be rebalanced as necessary to ensure that the actual portfolio asset allocation does not deviate materially from policy target allocation ranges.

### *Spending Policy and Relationship of Spending Policy to Investment Objectives*

The Foundation has a spending rate policy for endowment funds in order to preserve the purchasing power of the assets, to protect against erosion of nominal principal and to promote stability and predictability of annual budgeting. The spending rate determines the amount to be distributed for current spending. If the agreement with the donor so provides, any amounts remaining after annual distributions are reinvested and become part of the corpus. If the agreement is silent as to earnings in excess of distributions, then under Foundation policy any amounts remaining after the distributions are reinvested and available for future spending. Some agreements provide that the corpus can be invaded to provide for spending stability.

The Foundation's policy of appropriating as of July 1 of the fiscal year was based on the following:

The Board of Directors has authorized a formulaic approach as an advisory tool to determine the annual spending rate. The approach is a combination of the following two factors by weighting (a) 30% and (b) 70% to calculate a per unit rate. Once calculated, the rate should be between 3.5% and 4.5% of the moving average market value for the years ended June 30, 2015 and 2014, respectively. Spending rates may not violate any donor restrictions.

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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- a) Compute the average market value for the most recent period ending December 31 using the previous twenty (20) quarters. Calculate 5% of this average market value. This is equivalent of using a moving average as each year the first four quarters drop off and the most recent four quarters are added.
- b) Calculate an adjusted spending rate using the prior year's percentage increased by the Higher Education Price Index (HEPI).

After considering the formulaic approach and other relevant inputs, an annual spending rate is established. The spending rates for 2015 and 2014 were 3.9% and 3.75%, respectively. The approved spending rate for 2016 is 4.0%.

Newly created individual endowment funds, in order to have annual spendable income, must be invested for at least one year prior to the calculation date and have a minimum value.

In establishing this policy, the Spending Policy Committee considered the long-term expected return on the Endowment and its goal of preserving principle. Accordingly, over the long term, USMF expects the current spending policy to allow its endowment to grow at a rate that protects capital on an inflation-adjusted basis.

The Board approved a blanket carry-over for 2 years of unspent appropriated funds as of June 30. A special request must be made to carry-over unspent appropriated funds from more than two prior years into subsequent fiscal years.

### 8. Restricted Net Asset Activity

#### *Temporarily Restricted Net Assets*

Temporarily restricted net assets were available for the following purposes at June 30 (in thousands):

	2015	2014
Academic programs	\$ 32,882	\$ 33,343
Student support	17,837	19,694
University advancement	1,954	1,612
Research	17,331	15,048
Faculty support	2,190	2,471
Total	\$ 72,194	\$ 72,168

#### *Net Assets Released from Restrictions*

Net assets were released from donor restrictions when expenses were incurred to satisfy the restricted purposes or by occurrence of other events as specified by donors. Expenditures on permanently restricted funds are released out of the appreciation related to those funds to the extent allowed by the donors. Such net assets were released as follows during the years ended June 30 (in thousands):

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

	2015	2014
Academic programs	\$ 6,253	\$ 4,748
Student support	6,808	5,379
University advancement	285	294
Research	6,640	5,120
Faculty support	2,398	1,586
Total	\$ 22,384	\$ 17,127

### 9. Pension Plan

The Foundation maintains a defined contribution plan for certain personnel provided by the Teachers Insurance and Annuity Association ("TIAA") and the College Retirement Equities Fund ("CREF"). The Foundation contributes 7.25% of the employee's compensation to a 401(A) plan. Effective July 1, 2005 the Foundation revised its pension plan so that employees are fully and immediately vested. In addition, eligible employees are entitled to make voluntary contributions to a 403(B) plan. The Foundation established a 457(b) plan for top executives in 2002. Total pension expense for the years ended June 30, 2015 and 2014 was approximately \$201,000 (in dollars) and \$200,000 (in dollars), respectively.

### 10. Contributed Services and Office Space

A number of unpaid volunteers contribute their time to the Foundation. In addition, the Foundation's offices are located in the USM Administration building under a quid pro quo arrangement. The Foundation's President is also the USM Vice Chancellor for Advancement and USM provides space and computer equipment in exchange. The value of these services has not been included in the financial statements as these services are overall immaterial to the consolidated financial statements.

### 11. Charitable Gift Annuity Requirements

As required by the State of Maryland, the Foundation internally reserves cash and investments associated with annuity liabilities of approximately \$3.4 million and \$3.6 million as of June 30, 2015 and 2014, respectively.

### 12. Related Party Transactions

Various members of the Board of Directors of the Foundation are associated with organizations which manage a portion of the Foundation's assets, or in which the Foundation has invested. These associations include investment by the Directors in entities in which the Foundation has also invested, business relationships between the Directors and entities in which the Foundation has invested, employment of the Directors by an investment manager or one of its affiliates, and participation by the Directors on the Board of Directors of an investment manager.

Members of the Board of Directors do not participate in investment, operational or other decisions by the Foundation with respect to entities with which those Directors are associated. Approximately \$32.6 million or 2.7% and \$54.8 million or 4.6% of the Foundation's total assets of

# University System of Maryland Foundation, Inc. and Subsidiary

## Notes to Consolidated Financial Statements

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\$1.2 billion at June 30, 2015 and 2014, are invested in entities that have associations with members of the Foundation's Board of Directors.

### 13. USMF Corporation

In November 2004, the Foundation established the USMF Corporation, a for-profit subsidiary, for the purpose of holding investment assets that potentially generate unrelated business income subject to federal and state income tax. At June 30, 2015 and 2014, this corporation held \$11.8 and \$17.7 million in net assets, respectively, and has a net operating loss of \$(1.3) million and \$(2.2) million for the years ended June 30, 2015 and 2014, respectively, which are reflected in the consolidated financial statements.

### 14. Subsequent Events

Subsequent events have been evaluated by management through September 15, 2015, the date the financial statements were available to be issued. There were no events noted that required adjustment to or disclosure in these consolidated financial statements.

## Supplementary Information

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Tel: 301-654-4900  
Fax: 301-654-3567  
www.bdo.com

7101 Wisconsin Ave, Suite 800  
Bethesda, MD 20814

## Independent Auditor's Report on Supplementary Information

To the Board of Directors of the  
University System of Maryland Foundation, Inc. and Subsidiary  
Adelphi, Maryland

Our audit of the consolidated financial statements included in the preceding section of this report was conducted for the purpose of forming an opinion on those statements as a whole. The supplementary information presented in the following section of this report is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

BDO USA, LLP

September 15, 2015

## University System of Maryland Foundation Funds

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# University System of Maryland Foundation, Inc. and Subsidiary

## Schedule of Program, General and Administrative, and Fundraising Expenses Year Ended June 30, 2015

	Program Expenses	General and Administrative Expenses	Fundraising Expenses
Advertising	\$ 33,776	\$ 8,989	\$ -
Bad debt	11,500	-	660,166
Building - construction and repair	35,370	5,790	-
Conferences	89,839	112,804	1,295
Contract expense	2,582,870	977	-
Custodian fees	30	156,364	2,108
Delivery	15,989	30,419	62,013
Depreciation	24,189	183,489	-
Dues and memberships	88,579	46,896	-
Educational programs	3,142,219	7,766	-
Equipment	470,369	468,331	37,650
Heritage club	-	6,838	-
Insurance	-	121,448	-
Legal and professional	15,000	247,330	-
Miscellaneous	9,729	4,409	-
Office expense	16,993	37,586	683
Office rent	94,976	114,405	-
Personnel	739,225	3,329,115	368,072
Printing	169,153	152,217	123,733
Public relations and promotion	891,022	383,078	435,876
Relocation and recruitment	13,837	44,151	-
Services	1,860,697	563,031	1,064,075
Student support	5,203,235	-	-
Taxes	-	4,607	-
Telephone	5,120	18,702	-
Transfers to The University System of Maryland	8,738,187	122,787	1,158,146
Travel	532,317	148,265	13,264
	\$ 24,784,223	\$ 6,319,795	\$ 3,927,082

This schedule does not include information relating to Wye Herd.

# University System of Maryland Foundation, Inc. and Subsidiary

## Schedule of Program, General and Administrative, and Fundraising Expenses Year Ended June 30, 2014

	Program Expenses	General and Administrative Expenses	Fundraising Expenses
Advertising	\$ 32,507	\$ 6,743	\$ -
Bad debt	9,767	-	622,657
Building - construction and repair	266,462	9,690	-
Conferences	118,444	10,839	-
Contract expense	2,219,718	864	-
Custodian fees	-	147,867	600
Delivery	3,572	26,558	85,668
Depreciation	13,164	301,480	-
Dues and memberships	33,488	27,297	60
Educational programs	852,000	14,801	-
Equipment	218,796	213,251	57,532
Heritage club	-	7,193	-
Insurance	-	116,892	-
Legal and professional	-	358,323	-
Miscellaneous	30,881	2,996	-
Office expense	6,954	27,807	130
Office rent	56,210	106,129	3,020
Personnel	1,190,864	2,933,196	362,865
Printing	96,247	21,300	346,115
Public relations and promotion	848,048	296,644	258,057
Relocation and recruitment	12,168	1,041	-
Services	1,015,069	407,713	279,625
Student support	4,963,079	300	-
Taxes	-	1,032	-
Telephone	7,030	10,746	45
Transfers to The University System of Maryland	8,728,001	25,563	760,232
Travel	409,582	150,788	15,707
	<b>\$ 21,132,051</b>	<b>\$ 5,227,053</b>	<b>\$ 2,792,310</b>

This schedule does not include information relating to Wye Herd.